



Business - Year 11



Autumn (Michaelmas) Term

What we are learning...	Consolidation	Deepen & Challenge
Unit 4: Operations		
4.1: Production processes	<p>Read The impact of technology <u>BBC article: Robots delivering your shopping</u></p> <p>Watch <u>Drone footage of Tesla factory</u></p>	<p>Watch <u>Inside the Factory</u></p>
4.2: Quality of goods & services	<p>Watch <u>Why Rolls Royce cars are so expensive</u></p>	<p>Do Suppose that the cleaning company at Moon Hall has to compete with other companies for the work. Prepare a PP to explain to the company what quality control involves and how they can ensure that their quality is good; the advantages to the company of ensuring good quality control; any problems the business may face using quality control methods.</p>
4.3: The sales process & customer service	<p>Do Research John Lewis. Write a paragraph explaining how they provide good customer service and why it is important to them</p>	
4.4: Consumer law	<p>Do Using the Consumer Rights Act make a PP entitled "How consumer law affects business activity"</p>	<p>Read <u>Martin Lewis - Money Saving Expert</u></p>
4.5: Business location	<p>Read <u>BBC Article: Sports Direct - the high street is not dead</u></p>	<p>Do Research information about production costs (rent for premises, wages etc.) in the south of England and compare with the north of England.</p>



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4.6: Working with suppliers

Revise & Test
BBC Bitesize - Working with Suppliers

Spring (Lent) Term

What we are learning...	Consolidation	Deepen & Challenge
Unit 5: Finance	Do Percentages are a key skill for business students <u>Tutor2u - % activities for business students</u>	
5.1: The role of the finance function		
5.2: Sources of finance	Revise & Test <u>BBC Bitesize - Sources of Finance</u>	Do <u>Business Ed - Sources of finance</u>
5.3: Revenue, costs, profit & loss	Do <u>Business Ed - Costs & Revenue</u>	Do Make a PP to show how important profits are in decision making for a business. What influences the profit margin for a business?
5.4: Break-even	Do <u>Business Ed - Break - Even</u>	Do <u>Tutor2u: Break-even Analysis - Beat the Teacher Activity</u>
5.5: Cash & cash-flow	Watch <u>Two Teachers - The importance of cash to a business</u> Do <u>Tutor2u - Cash Flow Activity</u>	Watch <u>Two Teachers - Cash Flow Forecasting</u> Do The work sheet which accompanies the video



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Summer (Trinity) Term

What we are learning...	Consolidation	Deepen & Challenge
Units 6 & 7: Influences on business	Watch the news and keep up to date with current affairs.	
6.1: Ethical & environmental considerations	<p>Read</p> <p><u>Environment: BBC article - Love Island's eBay styling</u></p> <p><u>Ethical advertising: BBC article - alcohol adverts banned</u></p>	<p>Watch</p> <p><u>Dispatches: Cadbury & child labour</u></p> <p>Watch</p> <p><u>BBC Documentary: The Instagram Effect</u></p>
6.2: The economic climate	<p>Read & watch the news</p> <p><u>Cost of living crisis</u></p>	<p>Do</p> <p>Suppose there was a recession in the UK in the next 12 months. Explain what would happen to the level of unemployment in the country, the amount of competition between businesses for the staff they want to employ, the level of wages businesses need to pay, the likely effect of the above on the costs of a business.</p>
6.3: Globalisation	<p>Read</p> <p><u>BBC article - international branding</u></p>	<p>Do</p> <p>With the aid of examples explain why a firm can increase sales by moving production abroad. OR explain why producing goods in the UK may help sales in the UK.</p>
7.1: The interdependent nature of business	<p>Do</p> <p><u>OCR Business question papers, mark schemes & reports can be found here</u></p>	